AL325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1986

Manufacturers shipped 18,623 mobile/manufactured homes to retail sales locations and permanent sites during February, 1986. This was down 5 % from the 19,669 homes shipped in February, 1985.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1985	1986	% CHANGE		1985	1986	% CHANGE
JANUARY	18,578	18,863	+2%	JANUARY	18,578	18,863	+2%
FEBRUARY	19,655	18,703	-5%	JAN-FEB	38,233	37,566	-2%
MARCH	23,975			JAN-MAR	62,208		
APRIL	26,196			JAN-APR	88,404		
MAY	27,987			JAN-MAY	116,391		
JUNE	25,051			JAN-JUNE	141,442		
JULY	24,274			JAN-JULY	165,716		
AUGUST	27,746			JAN-AUG	193,462		
SEPTEMBER	24,533			JAN-SEPT	217,995		
OCTOBER	27,657			JAN-OCT	245,652		
NOVEMBER	20,927			JAN-NOV	266,579		
DECEMBER	16,930			JAN-DEC	283,509		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1985	1986	% CHANGE		1985	1986	% CHANGE
JANUARY	18,397	18,809	+2%	JANUARY	18,397	18,809	+2%
FEBRUARY	19,669	18,623	-5%	JAN-FEB	38,066	37,432	-2%
MARCH	24,065			JAN-MAR	62,131		
APRIL	26,378			JAN-APR	88,509		
MAY	27,883			JAN-MAY	116,392		
JUNE	25,288			JAN-JUNE	141,680		
JULY	24,135			JAN-JULY	165,815		
AUGUST	27,629			JAN-AUG	193,444		
SEPTEMBER	24,640			JAN-SEPT	218,084		
OCTOBER	27,539			JAN-OCT	245,623		
NOVEMBER	20,956			JAN-NOV	266,579		
DECEMBER	16,910			JAN-DEC	283,489		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1985	1986		1985	1986
JANUARY	5.0%	4.4%	JANUARY	936	829
FEBRUARY	4.7%	4.9%	FEBRUARY	922	909
MARCH	3.5%		MARCH	832	
APRIL	2.5%		APRIL	650	
MAY	2.7%		MAY	754	
JUNE	2.1%		JUNE	517	
JULY	2.7%		JULY	656	
AUGUST	2.8%		AUGUST	773	
SEPTEMBER	2.7%		SEPTEMBER	666	
OCTOBER	2.8%		OCTOBER	784	
NOVEMBER	3.6%		NOVEMBER	755	
DECEMBER	4.6%		DECEMBER	775	

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
NORTHEAST	850	886	+4%	1,494	1,764	+18%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	850	886	+4%	1,494	1,764	+18%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,641	2,059	+25%	2,967	3,827	+29%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,342	1,705	+27%	2,481	3,223	+30%
MICHIGAN *	*	*	---	*	*	---
OHIO	178	196	+10%	285	311	+9%
WISCONSIN	121	158	+31%	201	293	+46%
WEST NORTH CENTRAL	845	540	-36%	1,422	990	-30%
IOWA *	*	*	---	*	*	---
KANSAS	379	239	-37%	616	438	-29%
MINNESOTA	195	73	-63%	303	126	-58%
MISSOURI	102	71	-30%	159	120	-25%
NEBRASKA	169	157	-7%	344	306	-11%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,891	7,520	-5%	15,790	15,833	+0%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,584	1,557	-2%	3,361	3,417	+2%
GEORGIA	3,802	3,336	-12%	7,452	6,948	-7%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,238	2,326	+4%	4,434	4,820	+9%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	267	301	+13%	543	648	+19%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,006	5,236	-13%	11,689	10,113	-13%
ALABAMA	1,573	1,346	-14%	3,033	2,412	-20%
ARKANSAS	141	90	-36%	279	166	-41%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	106	195	+84%	242	404	+67%
MISSISSIPPI	529	601	+14%	1,023	1,168	+14%
OKLAHOMA	42	29	-31%	92	54	-41%
TENNESSEE	798	1,059	+33%	1,502	2,017	+34%
TEXAS	2,817	1,916	-32%	5,518	3,892	-29%

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
MOUNTAIN	720	695	-3%	1,514	1,374	-9%
ARIZONA	386	372	-4%	835	763	-9%
COLORADO	72	63	-12%	126	111	-12%
IDAHO	262	260	-1%	553	500	-10%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,420	1,392	-2%	2,798	2,968	+6%
CALIFORNIA	922	902	-2%	1,847	1,948	+5%
OREGON	418	356	-15%	800	744	-7%
WASHINGTON	80	134	+68%	151	276	+83%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	282	375	+33%	559	697	+25%
TOTAL PRODUCTION	19,655	18,703	-5%	38,233	37,566	-2%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
NORTHEAST	880	1,181	+34%	1,639	2,244	+37%
CONNECTICUT	18	33	+83%	35	60	+71%
MAINE	69	113	+64%	105	183	+74%
MASSACHUSETTS	32	42	+31%	76	79	+4%
NEW HAMPSHIRE	47	69	+47%	97	137	+41%
NEW JERSEY	34	56	+65%	76	127	+67%
NEW YORK	347	365	+5%	592	729	+23%
PENNSYLVANIA	303	458	+51%	614	839	+37%
RHODE ISLAND	12	15	+25%	15	23	+53%
VERMONT	18	30	+67%	29	67	NM

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1985	1986	% CHANGE	1985	1986	% CHANGE
EAST NORTH CENTRAL	1,279	1,533	+20%	2,299	2,827	+23%
ILLINOIS	223	213	-4%	352	382	+9%
INDIANA	231	325	+41%	458	567	+24%
MICHIGAN	381	496	+30%	703	985	+40%
OHIO	337	377	+12%	621	705	+14%
WISCONSIN	107	122	+14%	165	188	+14%
WEST NORTH CENTRAL	742	744	+0%	1,246	1,339	+7%
IOWA	25	48	+92%	45	92	NM
KANSAS	168	153	-9%	287	272	-5%
MINNESOTA	110	62	-44%	173	121	-30%
MISSOURI	310	401	+29%	536	714	+33%
NEBRASKA	37	39	+5%	66	68	+3%
NORTH DAKOTA	40	8	-80%	62	18	-71%
SOUTH DAKOTA	52	33	-37%	77	54	-30%
SOUTH ATLANTIC	7,784	7,308	-6%	15,387	15,321	+0%
DELAWARE	234	183	-22%	374	367	-2%
FLORIDA	2,593	2,080	-20%	5,197	4,520	-13%
GEORGIA	1,537	1,482	-4%	3,076	3,099	+1%
MARYLAND	50	105	NM	99	206	NM
NORTH CAROLINA	1,743	1,814	+4%	3,485	3,782	+9%
SOUTH CAROLINA	1,101	1,067	-3%	2,136	2,130	+0%
VIRGINIA	381	361	-5%	751	811	+8%
WEST VIRGINIA	145	216	+49%	269	406	+51%
SOUTH CENTRAL	5,515	4,620	-16%	10,772	9,046	-16%
ALABAMA	798	874	+10%	1,526	1,596	+5%
ARKANSAS	306	401	+31%	583	745	+28%
KENTUCKY	278	338	+22%	513	646	+26%
LOUISIANA	608	463	-24%	1,232	929	-25%
MISSISSIPPI	356	421	+18%	633	876	+38%
OKLAHOMA	373	203	-46%	739	354	-52%
TENNESSEE	409	522	+28%	802	1,082	+35%
TEXAS	2,387	1,398	-41%	4,744	2,818	-41%
MOUNTAIN	1,234	1,106	-10%	2,472	2,272	-8%
ARIZONA	468	476	+2%	995	1,031	+4%
COLORADO	92	67	-27%	156	146	-6%
IDAHO	75	51	-32%	183	90	-51%
MONTANA	52	43	-17%	111	79	-29%
NEVADA	122	116	-5%	215	219	+2%
NEW MEXICO	314	271	-14%	593	532	-10%
UTAH	58	54	-7%	119	115	-3%
WYOMING	53	28	-47%	100	60	-40%
PACIFIC	1,286	1,299	+1%	2,544	2,755	+8%
CALIFORNIA	744	742	+0%	1,504	1,624	+8%
OREGON	159	183	+15%	316	365	+16%
WASHINGTON	383	374	-2%	724	766	+6%

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY 1985	FEBRUARY 1986	% CHANGE	YEAR-TO-DATE 1985	YEAR-TO-DATE 1986	% CHANGE
ALASKA	13	3	-77%	16	19	+19%
HAWAII	0	0	0%	0	1	NM
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	936	829		1,691	1,604	
GOVT. EXPORT	0	0		0	4	
TOTAL SHIPMENTS	19,669	18,623	-5%	38,066	37,432	-2%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1986 PRODUCT MIX

	JAN-FEB SHIPMENTS SINGLE-SECTION	JAN-FEB SHIPMENTS MULTI-SECTION	JAN-FEB SHIPMENTS TOTAL SHIPMENTS	JAN-FEB PRODUCTION SINGLE-SECTION	JAN-FEB PRODUCTION MULTI-SECTION	JAN-FEB PRODUCTION TOTAL PRODUCTION
NORTHEAST	1,786	458	2,244	1,383	381	1,764
	80%	20%	100%	78%	22%	100%
CONNECTICUT	50	10	60	0	0	0
MAINE *	175	8	183	*	*	*
MASSACHUSETTS	41	38	79	0	0	0
NEW HAMPSHIRE *	117	20	137	*	*	*
NEW JERSEY	58	69	127	0	0	0
NEW YORK *	579	150	729	*	*	*
PENNSYLVANIA	691	148	839	1,383	381	1,764
RHODE ISLAND	14	9	23	0	0	0
VERMONT *	61	6	67	*	*	*
EAST NORTH CENTRAL	2,191	636	2,827	2,977	850	3,827
	78%	22%	100%	78%	22%	100%
ILLINOIS *	301	81	382	*	*	*
INDIANA	460	107	567	2,443	780	3,223
MICHIGAN *	708	277	985	*	*	*
OHIO	550	155	705	269	42	311
WISCONSIN	172	16	188	265	28	293

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,050	289	1,339	734	256	990
	78%	22%	100%	74%	26%	100%
IOWA *	85	7	92	*	*	*
KANSAS	202	70	272	367	71	438
MINNESOTA	100	21	121	105	21	126
MISSOURI	572	142	714	66	54	120
NEBRASKA	49	19	68	196	110	306
NORTH DAKOTA	11	7	18	0	0	0
SOUTH DAKOTA *	31	23	54	*	*	*
SOUTH ATLANTIC	9,330	5,991	15,321	9,715	6,118	15,833
	61%	39%	100%	61%	39%	100%
DELAWARE	305	62	367	0	0	0
FLORIDA	1,905	2,615	4,520	1,267	2,150	3,417
GEORGIA	1,783	1,316	3,099	4,028	2,920	6,948
MARYLAND *	160	46	206	*	*	*
NORTH CAROLINA	2,814	968	3,782	3,832	988	4,820
SOUTH CAROLINA *	1,425	705	2,130	*	*	*
VIRGINIA	631	180	811	588	60	648
WEST VIRGINIA	307	99	406	0	0	0
SOUTH CENTRAL	6,878	2,168	9,046	7,837	2,276	10,113
	76%	24%	100%	77%	23%	100%
ALABAMA	1,278	318	1,596	2,081	331	2,412
ARKANSAS	592	153	745	133	33	166
KENTUCKY *	501	145	646	*	*	*
LOUISIANA	860	69	929	404	0	404
MISSISSIPPI	773	103	876	1,127	41	1,168
OKLAHOMA	274	80	354	29	25	54
TENNESSEE	785	297	1,082	1,459	558	2,017
TEXAS	1,815	1,003	2,818	2,604	1,288	3,892
MOUNTAIN	1,256	1,016	2,272	673	701	1,374
	55%	45%	100%	49%	51%	100%
ARIZONA	616	415	1,031	464	299	763
COLORADO	55	91	146	30	81	111
IDAHO	28	62	90	179	321	500
MONTANA *	43	36	79	*	*	*
NEVADA	66	153	219	0	0	0
NEW MEXICO	377	155	532	0	0	0
UTAH *	53	62	115	*	*	*
WYOMING *	18	42	60	*	*	*
PACIFIC	564	2,191	2,755	638	2,330	2,968
	20%	80%	100%	21%	79%	100%
CALIFORNIA	311	1,313	1,624	429	1,519	1,948
OREGON	58	307	365	88	656	744
WASHINGTON	195	571	766	121	155	276

YEAR-TO-DATE
1986 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	1	18	19	*	*	*
HAWAII	1	0	1	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	23,057 64%	12,767 36%	35,824 100%	23,957 65%	12,912 35%	36,869 100%
GOVT. & EXPORT	3	1	4			
CUMULATIVE BEGINNING INVENTORY	1,209	395	1,604			
OTHER (CANADA)				0	0	0
STATES WITH*				486	211	697
TOTAL	24,269 65%	13,163 35%	37,432 100%	24,443 65%	13,123 35%	37,566 100%

NOTE: FINAL 1985 PRODUCT MIX FOR TOTAL U.S. WAS 33% AND 67% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
FEBRUARY 1986

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,080	11.7%	1	873	7.5%	3	1,207	19.5%	1
NORTH CAROLINA	1,814	10.2%	2	1,353	11.7%	1	461	7.4%	5
GEORGIA	1,482	8.3%	3	850	7.3%	4	632	10.2%	2
TEXAS	1,398	7.9%	4	896	7.7%	2	502	8.1%	4
SOUTH CAROLINA	1,067	6.0%	5	709	6.1%	5	358	5.8%	6
ALABAMA	874	4.9%	6	695	6.0%	6	179	2.9%	8
CALIFORNIA	742	4.2%	7	129	1.1%	25	613	9.9%	3
TENNESSEE	522	2.9%	8	378	3.3%	9	144	2.3%	11
MICHIGAN	496	2.8%	9	361	3.1%	11	135	2.2%	12
ARIZONA	476	2.7%	10	300	2.6%	14	176	2.8%	9
LOUISIANA	463	2.6%	11	428	3.7%	7	35	0.6%	30
PENNSYLVANIA	458	2.6%	12	388	3.3%	8	70	1.1%	20
MISSISSIPPI	421	2.4%	13	372	3.2%	10	49	0.8%	25
ARKANSAS	401	2.3%	14	321	2.8%	12	80	1.3%	17
MISSOURI	401	2.3%	15	317	2.7%	13	84	1.4%	14
OHIO	377	2.1%	16	292	2.5%	15	85	1.4%	13
WASHINGTON	374	2.1%	17	94	0.8%	29	280	4.5%	7
NEW YORK	365	2.1%	18	289	2.5%	16	76	1.2%	18
VIRGINIA	361	2.0%	19	280	2.4%	17	81	1.3%	16
KENTUCKY	338	1.9%	20	269	2.3%	18	69	1.1%	21
INDIANA	325	1.8%	21	264	2.3%	19	61	1.0%	22
NEW MEXICO	271	1.5%	22	197	1.7%	20	74	1.2%	19
WEST VIRGINIA	216	1.2%	23	166	1.4%	22	50	0.8%	24
ILLINOIS	213	1.2%	24	173	1.5%	21	40	0.6%	28
OKLAHOMA	203	1.1%	25	153	1.3%	23	50	0.8%	23
DELAWARE	183	1.0%	26	149	1.3%	24	34	0.5%	31
OREGON	183	1.0%	27	32	0.3%	35	151	2.4%	10
KANSAS	153	0.9%	28	112	1.0%	26	41	0.7%	27
WISCONSIN	122	0.7%	29	110	0.9%	28	12	0.2%	40
NEVADA	116	0.7%	30	33	0.3%	34	83	1.3%	15
MAINE	113	0.6%	31	110	0.9%	27	3	0.0%	48
MARYLAND	105	0.6%	32	86	0.7%	30	19	0.3%	35
NEW HAMPSHIRE	69	0.4%	33	59	0.5%	31	10	0.2%	41
COLORADO	67	0.4%	34	20	0.2%	43	47	0.8%	26
MINNESOTA	62	0.3%	35	53	0.5%	32	9	0.1%	42
NEW JERSEY	56	0.3%	36	29	0.3%	37	27	0.4%	32
UTAH	54	0.3%	37	28	0.2%	38	26	0.4%	33
IDAHO	51	0.3%	38	16	0.1%	44	35	0.6%	29
IOWA	48	0.3%	39	44	0.4%	33	4	0.1%	45
MONTANA	43	0.2%	40	27	0.2%	39	16	0.3%	38
MASSACHUSETTS	42	0.2%	41	22	0.2%	42	20	0.3%	34
NEBRASKA	39	0.2%	42	27	0.2%	40	12	0.2%	39
CONNECTICUT	33	0.2%	43	30	0.3%	36	3	0.0%	47
SOUTH DAKOTA	33	0.2%	44	16	0.1%	45	17	0.3%	37
VERMONT	30	0.2%	45	25	0.2%	41	5	0.1%	44
WYOMING	28	0.2%	46	9	0.1%	46	19	0.3%	36
RHODE ISLAND	15	0.1%	47	7	0.1%	48	8	0.1%	43
NORTH DAKOTA	8	0.0%	48	7	0.1%	47	1	0.0%	49
ALASKA	3	0.0%	49	0	0.0%	49	3	0.0%	46
	17,794	100.0%		11,598	100.0%		6,196	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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